



**Doing Business with the U. S. Corps of Engineers**  
Recorded Online March 31, 2005

**Join the SBA Philadelphia District Office Staff and the  
U. S. Corps of Engineers**

**Learn:**

- Types of Contracts Awarded by the Corps
- Bid/Proposal Preparation
- DOD/Mentor Protégé Program

**This training will offer small businesses some strategic information to help them compete successfully in the Corps environment.**

**This event is for you, only if you do business in any of the following family of NAICS codes:**

**236—Construction of Buildings, 237—Heavy and civil Engineering Construction, 238—Specialty Trade Contractors, 562910-Remediation Services, 541330-Engineering Services, 541620-Environmental Consulting Services.**

This is an online internet pre-recorded presentation. There is **NO COST** to participate.

SBA is proud to be your primary source of assistance in helping you grow your business. This presentation is part of our Administrator's quest for serving customers like you 24 hours seven days a week. We hope that you enjoy the program and wish you continued success in all of your business endeavors.

**Click on the link below to playback the presentation:**

**<http://www.callinfo.com/archives/playback.jsp?id=oawetv2p>**

<b><u>Playback Requirements</u></b>
<b><u><a href="http://www.callinfo.com/help/ArchivePlaybackInfo.html">http://www.callinfo.com/help/ArchivePlaybackInfo.html</a></u></b>
<b>Archive playback requires Flash version 6 or higher. If prompted, please follow the Instructions to download Flash or go to <a href="http://www.macromedia.com">www.macromedia.com</a> to manually install Flash</b>

**U.S. SMALL BUSINESS ADMINISTRATION, PHILADELPHIA DISTRICT OFFICE visit our website at [www.sba.gov/pa/phil](http://www.sba.gov/pa/phil)**